
**REPUBLIC OF MOLDOVA
ROAD SECTOR PROGRAM**

STATE ROAD ADMINISTRATION

Minutes of the Pre-Tender Meeting

**Contract RSP/W9/01:
“Construction of R1 Bahmut Bypass, km 68+250 – km
74+177”**

Tendering No. RSP/2017/OT/W9/01

Issued on 18th of August, 2017



Location: State Road Administration (SRA)
Bucuriei 12A str., MD – 2004/4th floor,
Chişinău, Republic of Moldova

Time: 10:00 AM (local time)

Date: July 25, 2017

Attendance:

Client's representatives

Mr. Serghei Polişciuc, Deputy director, State Road Administration;
Ms. Diana Lupu, Chief of Procurement Service, State Road Administration;
Ms. Dorina Drucec, Chief of Financial Management Service, State Road Administration;
Mr. Nicolae Mîndra, Chief of Engineering Management Service, State Road Administration;
Mrs. Alina Nikulcha, Consultant at Procurement Service, State Road Administration.

The List of Participants filled in and signed by firms' or joint ventures' representatives is attached hereto (See Annex A).

Opening:

Mr. Serghei Polişciuc welcomed all the participants and introduced the SRA' representatives attending the meeting.

Further Ms. Diana Lupu - pointed out to the participants that the event was held in accordance with para 7.4, Section I - Instructions to Tenders, Tender Documents aimed at clarifying issues and answering questions on any matters that may be raised at this stage.

Mrs. Alina Nikulcha drawn the participants' attention to the clauses from the Tender Documents of outmost importance such as the period of validity of Tenders and Tender Security, the amount of Tender Security required for the contract, the written confirmation of authorization to sign the Tenderer and requirements to be met for post-qualification stage. In addition Mrs. Nikulcha pointed out some aspects on the funding source of the project and the governing national law on quality in construction.

Mr. Nicolae Mîndra continued the presentation on the scope of works and made a brief overview on the geometrical parameters of the roads, design and redesign, major structural works and main estimated quantities for the respective works contracts.

Questions and Answers:

Mr. Serghei Polişciuc requested Tenderer's representative to address their questions. Attendees raised their questions and some of them were further discussed and answered in general lines. Mr. Serghei Polişciuc specified that all questions will be formally answered through the Minutes of the Pre-Tender Meeting and Clarifications will be sent to all invited prospective Tenderers together with the requested Pre-Tender Meeting Presentation made by Employer.

Closing:

At the end, Mr. Serghei Polişciuc thanked representatives of firms and joint ventures for their attendance and wished them success in the tendering process.

Requests for clarification on the Tender Documents:

Responses to requests for clarification will become part of the Tender Documents and would be binding on participants.

Amendment to the Tender Documents:

Amendment (s) to the Tender Documents will be prepared.

Annexes:

Annex A – List of Participants at the Pre-Tender Meeting;

Annex B – Question and Answers to the Requests for Clarification received from prospective Tenderers.



Annex A

List of Participants at the Pre-Tender Meeting

REPUBLIC OF MOLDOVA,
ROAD SECTOR PROGRAM



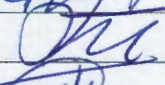
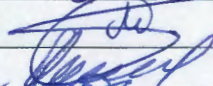

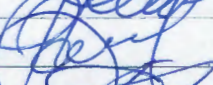

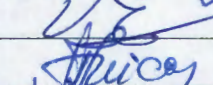
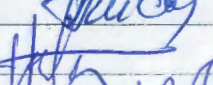
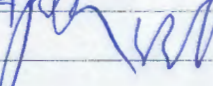


Pre-Tender Meeting

Contract RSP/W9/01:

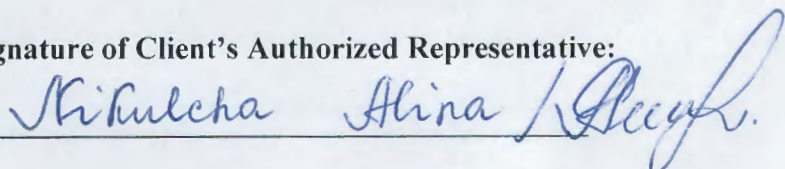
“Construction of R1 Bahmut Bypass, km 68+250 – km 74+177”

July 25, 2017, 10:00 a.m. (local time)

List of Participants

No.	Name	Company	Signature
1.	Helen Yampolska	Alvi Road	
2.	HACIYEV NAZIM	EURASCON	
3.	Дипнокоб	Putador	
4.	Condrea	Rutador SRL	
5.	Mihalachi	Rutador SRL	
6.	Anton Sesar	Vozrozhdenie	
7.	Ventamin Shimanski	Vozrozhdenie	
8.	Vileiuschi Dmitri	„Universing” SRL	
9.	МАСАМЕАТА СИЛУКИ	S.C. STAR TRADING IMPEX	
10.	NICA FLOREAN AIN	SC STAR TRADING IMPEX SRL	
11.	HANGKAM SPECIAL	SECONEST IAN	
12.	Sinohydro Corporation Limited	Wang Jiang	
13.			
14.			
15.			
16.			
17.			
18.			

Signature of Client's Authorized Representative:





Annex B

**Question and Answers to the Requests for Clarification received
from prospective Tenderers**



1. Question

Requirement: *Experience – 2.4.1 – Experience*, it is specified: „ (a) *The Tenderer shall demonstrate that it has successful experience as prime contractor in the execution of at least 1 (one) contract of a nature and complexity comparable to the proposed contract within the last 5 (five) years. For assessment purposes the referred contracts shall include road construction works for flexible pavement including production and laying of asphalt concrete, production and laying of cement stabilized base, earthworks, recycling of asphalt, etc.*”.

Request for clarification:

- a) Because recycling of asphalt is not an important part of this contract, please accept that is not obligatory to have included as similar experience in similar contract, these kinds of works.
- b) Please confirm that is acceptable for 2.4.1 -experience in similar contract, that the bidder can have successful experience either as a prime contractor or as a member in an association/Joint venture.

Answer 1

- a) It is accepted that the “recycling of asphalt” is not obligatory to be included as similar experience in similar contracts.
- b) It is acceptable that the Tenderer may have successful experience either as a lead member in an association/Joint venture or as associated member in an association/Joint venture, provided that, being in the position of an associated member in the referred contract, the Tenderer will submit evidence that he was responsible for the execution of the above mentioned works.

2. Question

Requirement: „ (b) *successful experience as a contractor (prime or subcontractor) in the execution of at least 2 (two) contracts of a magnitude comparable to the proposed contract within the last 5 years. For assessment purposes the values of the referred contracts shall be not less than the equivalent of euro 3.5 million;*”.

Request for clarification:

Please confirm us that the value of these two contracts is 3,5 mil Euro in cumulative not for each contract.

Answer 2

We confirm that in accordance with provisions of Tender Documents, Part 1 – Section III: Evaluation and Qualification Criteria, Table 2.4.1 Experience, the Tenderer shall demonstrate *successful experience as a contractor (prime or subcontractor) in the execution of at least 2 (two) contracts, of a magnitude comparable to the proposed contract within the last 5 years and each of the contracts shall be of a minimum value not less than the equivalent of euro 3.5 million.*

3. Question

To assess the **article code 80301 from Bill of Quantities no 80-Shelter for bus stop**, please send us drawing with the details of the construction of this element.

Answer 3

The Amendment no.2 to the Tender Documents enclosing the missing drawings will be sent to all prospective tenderers and published on SRA website (www.asd.md).

4. Question

Requirement: At point 2.3.3 – Financial situation it is specified that: „ *The Tenderer must demonstrate access to, or availability of, financial resources such as liquid assets, unencumbered real assets, lines of credit, and other financial means, other than any contractual advance payments to meet:*

- i) *the following cash-flow requirement: Euro 850 000 :
Leader must meet Seventy percent (70%) of the requirement and Each partner must meet Thirty percent (30%) of the requirement”*

Request for clarification: Please confirm that it is acceptable that the leader will fulfill 100% this requirement or each partner direct proportion with his involvement in the contract.

Answer 4

In accordance with the requirement stated in Part 1 – Section III Evaluation and Qualification Criteria, Table 2.3.3, each associated partner must meet at least 30% of the requirement, even if the leader fulfills 100%.

5. Question

It is written that the Bank guarantee should be issued by a reputable bank. What are the criteria for choosing the Bank?

Answer 5

The bank selected by the Contractor, for issuance of the Advance Payment Guarantee and Performance Guarantee, *shall have:*

- at least 10 years of successful banking activity;
- proven financial strength / high credit worthiness, to ensure the Beneficiary of the bank guarantee against any potential financial losses;
- a corresponding banking relationship with a bank from the Employer’s country;
- an authentic authorization for issuing such type of demand guarantee;

For the purpose of the above criteria and for approval of Guarantor by the Employer, the Contractor shall provide the following evidence (in original, signed and stamped, if not indicated otherwise):

1. Letter of Good standing, issued by higher ranked bank/authority from the country of origin, i.e. Central Bank/ Authorized Financial Conduct Authority;
2. Credit rating evidence:
(For International Banks, credit rating provided by one of the BIG Three rating

agencies: Standard & Poor's (S&P), Moody's, and Fitch Group; minimum rating: BB);

For Moldavian Banks, in case of absence of an international credit rating as provided above, the Contractor could provide an official rating of bank efficiency local rating agencies provided by local authorized rating agencies: i.e. Expert-Grup SRL, Agentia de rating și estimare Estimator-VM SRL. The selected bank shall have one of the first 3 highest values of indexes used for elaboration of the banking efficiency rating).

3. Authenticated copy of banking license issued by a higher ranked bank/authority from the country of origin (i.e. Central Bank);

The corresponding changes were made through Amendment No.2 to the updated Tender Documents.

6. Question

Should be all the documents translated into English? Should the documents be authorized by a notary?

Answer 6

In accordance with Part 1 – Section II: Tender Data Sheet, Clause 10.2 – “The language of the tender is: English”, thus all the Documents submitted by the Tenderer should be translated into English.

The Tenderer is requested to provide notarised copies of the original version supported by notarised English language translations of the following documents:

- Power of Attorney;
- Certificate of State Registration;
- Activity License;
- Articles of Incorporation.

7. Question

Temporary roads – What should be the type and structure of these roads?

Answer 7

The details for temporary road are included in drawing No 93.

8. Question

Would it be acceptable to provide a Guarantee from a European Bank not a Moldovan one. Would it be necessary for this bank to have a representation in RM.?

Answer 8

Yes, the bank guarantee from an European Bank is acceptable. The required evidence and

requirements for the selected banks are provided in Answer 5.

9. Question

It is necessary that all the documents which are to be translated have to be apostilled or only authorized by a notary? It should be a notary from Moldova or it is possible from another countries?

Answer 9

There is no need to apostille the translated documents. The translated documents have to be only authorized by a public notary – See Answer 6.
The notary who will authorize the documents could be also from a country different than R. of Moldova.

10. Question

Bus station – would it be necessary to include these in technical specifications or there are any others to be done?

Answer 10

One additional drawing No 91.1 has been provided in the Final Tender Documents amended through the Amendment No.2.
The bus stops requirements are included in Technical Specifications, Chapter 803.

11. Question

What documents are supposed to have an international firm in order to be allowed to provide/execute works in R. of Moldova?

Answer 11

The corresponding changes were made through Article 16 of Amendment No.2 to the updated Tender Documents.